

ERGO

Our purpose is to be in a sustainable top-player position with market leading profitability.

ERGO Insurance Values

Equal partner.

Active companion at every stage of life.

Positive driving force for the future.

ERGO Insurance Priorities

Secure profitable and stable market share.

Strengthen hybrid customer business model. Develop customer-centric processes, products and services.

Increase net profit contribution of the international portfolio.

Expand cross-border utilisation of technological solutions.

Create an attractive work environment and strengthen digital employer branding.

ERGO Insurance Business Goals

Finalise legacy system replacement to consolidate systems. Invest in RPA, AI/ML, analytics and VR to drive digital transformation.

Strict cost discipline, lean organisation and processes. Clearly set goals according to the Paris Agreement.

Execute growth and shape business models. Empower employees and enhance service levels with technology and new ways of working.

How Delphix Can Support



Agile digital transformation

powered by automation of test data
Delphix's DevOps Data Platform automates data security, while rapidly deploying test data to accelerate application releases. With Delphix, customers modernise applications, adopt multi-cloud, achieve CI/CD, and recover from downtime events such as ransomware up to 2x faster.

Sustainable Business Profitability, Value and Continuity

Delphix provides a green data platform that will not only prevent further data sprawl footprint but also 10:1 savings in cost, power, cooling and related carbon impact, to help drive your company-wide sustainability challenges.

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Our purpose is to create enduring worth - living in, not off, society.

Investec Values

Cast-iron integrity

We believe in long-term relationships built on mutual trust, open and honest dialogue and cast-iron integrity.

Distinctive performance

We thrive on energy, ambition and outstanding talent. We are open to fresh thinking. We believe in diversity and respect for others.

Client focus

We are committed to genuine collaboration and unwavering dedication to our clients' needs and goals.

Entrepreneurial spirit

We are pioneers at heart. Shaped by our non-traditional origin and evolution, we share with our clients a willingness to challenge the status quo in pursuit of a better, more sustainable tomorrow.

Dedicated partnership

We collaborate unselfishly in pursuit of group performance, through open and honest dialogue – using process to test decisions, seek challenge and accept responsibility.

Investec Priorities

Simplify, focus and grow with discipline.

Leverage our unique client profile and provide our clients with an integrated holistic offering.

Support our high-touch client approach with a comprehensive digital offering.

Ensure domestic relevance and critical mass in our chosen geographies.

Facilitate our clients with cross-border transactions and flow across our chosen geographies.

Investec

Business Goals

Modernise & digitise the business:

Digitise all new business journeys for Retirement customers, digitise the bond claim journey to halve processing time and implement digital document upload & signature.

Improve efficiency & scalability:

Decommission legacy IT estate and automate key processes.

Broaden capabilities and proposition:

Seed a new generation of sustainable funds.

Strengthen the control environment:

Migrate to new, stable and resilient platforms, implement new risk and control policies and systems and improve self-identification of potential control issues.

How Delphix Can Support



Agile digital transformation powered by automation of test data

Delphix helps with modernisation and digitisation by removing data barriers to accelerate application delivery for new digital products.

Agile digital transformation powered by automation of test data

Delphix test data automation maximises the efficiency and scalability of DevOps, allowing you to fast-track new products and services while optimising complex IT estates.

Sustainable business profitability, value and continuity

Delphix enables you to unlock the value of data, helping you to source and secure strategic data to accelerate DX roadmaps and enhance return on investment.

Self-service test data access with security & compliance confidence

Delphix reduces the risks of migration and modernisation by automating data provisioning while employing data masking to maintain integrity and security.



Our aim is to deploy financial responsibility to support people and businesses, acting with empathy and integrity, championing innovation and sustainability for the common good and long term.

Barclays Values

Respect

We harness the power of diversity and inclusion in our business, trust those we work with, and value everyone's contribution.

Integrity

We operate with honesty, transparency and fairness in all we do.

Service

We act with empathy and humility, putting the people and businesses we serve at the centre of what we do.

Excellence

We champion innovation, and use our energy, expertise and resources to make a positive difference.

Stewardship

We prize sustainability, and are passionate about leaving things better than we found them.

Barclays Priorities

Focus on customers and clients

Putting them at the heart of the decisions we make about running our business and shaping it for the future.

Continue digitalising

Enabling our customers and clients to engage with us in the way they want to, and making our business more efficient.

Strengthen our diversification

Diversify our organisation by business, geography and income type to be more resilient to economic headwinds and future trends.

Protect and strengthen our culture

Draw on our Purpose and Values to guide our choices as colleagues and as an organisation.

Barclays Business Goals

Barclays is focused on driving greater automation across the business and modernising applications to optimise customer and client experience.

Building a more sustainable bank, bringing stronger governance, stronger policies and a more sustainable framework at the centre of our strategy.

Improving operational resilience by investing in technology not only for the 50,000 employees but to accelerate digital services to meet customers' needs.

How Delphix Can Support



Self-service test data access with security & compliance confidence
Delphix provides an automated DevOps data platform, masking data for privacy compliance and rapidly delivering this to development teams to speed application modernisation and the release of new, customer-focused products.

Sustainable business profitability, value and continuity
Delphix test data automation maximises the efficiency and scalability of DevOps, allowing you to fast-track new products and services while optimising complex IT estates.

Agile digital transformation powered by automation of test data
Delphix removes data barriers to accelerate rich application delivery and enable agile teams that can quickly embrace volatility and create new digital services to attract new customers and grow revenue.



**Our aim is to help
Britain Prosper.**

Lloyds Banking Group Values

Making a difference

We trust each other and work collaboratively so we can all be the best we can be, for each other and our customers.

Keeping it simple

We focus on what matters and strive to simplify the way we work to ensure we are a sustainable organisation which is easy to do business with.

Putting customers first

We care about our customers, putting them at the heart of everything we do by seeking to continually improve the customer experience and build relationships.

Lloyds Banking Group Priorities

Help rebuild households financial health and wellbeing.

Support businesses to recover, adapt and grow.

Expand the availability of affordable and quality housing.

Accelerate the transition to a low carbon economy.

Build an inclusive society and organisation.

Lloyds Banking Group Business Goals

Drive revenue growth and diversification, focusing on modernising technology architecture by broadening self-service capabilities through digitisation.

Strengthen cost and capital efficiency, including delivering sustainable workplace solutions.

Maximise the potential of people, technology and data (leveraging data to create value for all stakeholders). Prove and leverage public cloud to create foundations for future technology architecture.

How Delphix Can Support



Self-service test data access with security & compliance confidence

Delphix enables accelerated modernisation with secure Self-Service Test Data Access, enabling agile teams to speed up and improve application development and release.

Sustainable business profitability, value and continuity

Delphix is lowering the overall cost of data operations, application development, and IT infrastructure, maintenance, and management by streamlining and securing data management through automation.

Agile digital transformation powered by automation of test data

Delphix removes data barriers to accelerate rich application delivery and enable agile teams that can quickly embrace volatility and create new opportunities for composable technology architecture.



Our purpose is driving financial stability, empowering economies and enabling customers to create sustainable growth.

LSEG Values

Integrity

We believe that 'My word is my bond' – London Stock Exchange's age-old motto – is still just as relevant in today's fast-changing world. We are an organisation of tremendous integrity, grounded in an unshakeable commitment to building global markets based on transparency and trust.

Partnership

We nurture new ideas and act as a pioneering Group of market innovators. Driven by fresh thinking, we invest proactively to make sure that our markets and services are constantly moving forward – developing and evolving with every advance in technology.

Innovation

We care about our customers, putting them at the heart of everything we do by seeking to continually improve the customer experience and build relationships.

Excellence

We are committed to quality. As a world-class business, we always aim to be the best and deliver to the highest standards. By collaborating together, we will sustain industry-leading levels of excellence, setting the benchmarks that inspire ever-better performance.

LSEG Priorities

Data & analytics

Our acquisition of Refinitiv means we can provide the breadth and depth of financial data and best-in-class analytics that customers expect – driving innovation and growth across global markets. And our high-performance solutions – from trading, to market surveillance, to wealth solutions and more – help to enhance the performance of our customers.

Capital markets

We offer our customers extensive access to capital markets and liquidity across multiple asset classes. We operate a broad range of international equity, fixed income, exchange-traded funds/exchange-traded products and foreign exchange markets.

Post trade

We support our customers' clearing and reporting obligations, providing risk, balance sheet and financial resource management solutions, whilst working with our other divisions to extend this support across the value chain.

LSEG Business Goals

Migration to cloud to improve customer experience, business scalability and optimise cost. Investing in resilient technology systems and processes.

Building of data and analytics platform to better serve new and existing customers with data products. The ability to respond to customers' and partners' needs for seamless access across the financial markets value chain.

Group approach to data governance to meet compliance and regulatory requirements globally.

How Delphix Can Support



Sustainable business profitability, value and continuity
Delphix supports your transformation and modernisation imperatives by unlocking the value of data to build agile, resilient new products.

Agile digital transformation powered by automation of test data
Delphix removes data barriers to accelerate rich application delivery and enable agile teams that can quickly embrace volatility and create new opportunities to provide seamless access across the value chain.

Self-service test data access with security & compliance confidence
Delphix reduces the compliance, security, and business disruption risks of modernising at pace by automating the provisioning of data whilst still maintaining the integrity and security for regulatory purposes, wherever the data resides.



Our purpose is building together, with our clients, a better and sustainable future through responsible and innovative financial solutions.

Société Générale Values

Team Spirit

In a changing world, we support all our clients while demonstrating true team spirit. As a responsible and trusting partner, we provide attentiveness, agility and the complementary nature of our expertise. We work with our clients in the same way that we work with one another: by listening, building together, valuing contributions and being united in both our successes and our difficulties.

Innovation

We strive to continually improve our client approach by leveraging technical innovation and working together to adapt our solutions and practices to the uses of the future. True to our entrepreneurial spirit, we are changing our ways of working by promoting sharing, experimentation and thinking outside the box. We learn from successes and failures alike.

Responsibility

Our responsibility and our corporate ethics consist of meeting our clients' various needs while safeguarding the long-term interests of all our stakeholders. Our responsibility can also be seen in our courage to be accountable for our actions and decisions, and to express our opinions transparently. We attach as much importance to how we achieve results as we do to the results themselves.

Commitment

Our staff are fully committed to contributing to the success of our clients. We promote involvement and professional success for all. We nurture relationships based on trust and mutual respect, both inside and outside the Bank. Our commitment derives from the continued satisfaction of our clients in our skills and expertise.

Société Générale Priorities

Being a trusted partner of our clients.

Supporting our clients to build a more sustainable world.

Participating in a fair, ecological and inclusive transition.

Promoting regional development.

Supporting young people to help them build a sustainable future.

Building an inclusive future together.

Société Générale Business Goals

To fully address customers' needs and build a data-driven model to harness the full potential of AI and data e.g. leveraging blockchain technology to develop new solutions.

Continue optimising consumption of capital and liquidity resources and maintain a highly disciplined approach to risk management.

Improving operational efficiency through investments in digital technology and agile IT.

How Delphix Can Support



Agile digital transformation powered by automation of test data
Delphix enables a data-driven model by automating data security, while rapidly deploying test data to accelerate application releases. With Delphix, you can modernise applications, adopt multi-cloud, achieve CI/CD, and recover from downtime events such as ransomware up to 2x faster.

Self-service test data access with security & compliance confidence
Delphix's proven automated and DevOps integrated approach enables companies to be more robust in cybersecurity and more efficient with data privacy compliance.

Sustainable business profitability, value and continuity
Delphix removes data barriers to accelerate rich application delivery and enable agile teams that can quickly embrace volatility and create new opportunities for composable technology architecture.



Our purpose begins with our customers. As one of the largest global insurers, our purpose is to act for human progress by protecting what matters.

AXA Values

Courage

Integrity

One AXA

Customer-first

AXA Priorities

Expand health and protection business.

Simplify customer experience and accelerate efficiency.

Strengthen underwritten performance.

Sustain our climate leadership position.

Grow cash-flows across the group.

AXA Business Goals

Centralisation of business processes to enhance customer experiences. Driving modernisation and innovation to simplify ways of working.

Strong focus on data and analytics and cybersecurity.

Moving 90% of systems to cloud by 2023 to reduce costs.

How Delphix Can Support



Agile digital transformation powered by automation of test data
Delphix removes data barriers to accelerate rich application delivery and enable agile teams to optimise complex IT estates and quickly deliver modern platforms.

Self-service test data access with security & compliance confidence
Delphix provides an automated DevOps data platform, masking data for privacy compliance, securing data from ransomware, and delivering this rapidly to development and testing teams for CI/CD.

Sustainable business profitability, value and continuity
Delphix supports businesses' transformation and modernisation imperatives: unlocking the value of data in an accelerated world, reducing operational costs through automation and facilitating cloud-based agility.



HSBC

Our purpose is to open up a world of opportunity to become the preferred international financial partner for clients.

HSBC Values

“We value difference” – seeking different perspectives.

“We succeed together” – collaborating across boundaries.

“We take responsibility” – holding accountability and taking the long view.

“We get it done” – moving at pace and making things happen.

HSBC Priorities

Focus on strengths.

Digitise at scale

Energise for growth

Transition to net-zero

HSBC Business Goals

Deliver an easy and excellent customer experience, leveraging automation to improve services and reduce costs.

Inspire a dynamic, inclusive culture where the best people want to work. Help colleagues develop future-ready skills and be a leaner, simpler organisation. Ensure the bank is resilient and secure.

Become a net-zero bank by reducing, replacing and resolving operational emissions.

How Delphix Can Support



Agile digital transformation powered by automation of test data
Delphix test data automation removes data barriers to accelerate rich application delivery and enable agile teams that can quickly embrace volatility, reduce inefficiency and create new products and services for customers.

Self-service test data access with security & compliance confidence
Delphix reduces the compliance, security, and business disruption risks of modernising at pace by automating the provisioning of data whilst still maintaining resilience and security for regulatory purposes, allowing tech teams to thrive through accelerated innovation.

Sustainable business profitability, value and continuity
Delphix provides a green data platform that will not only prevent further data sprawl footprint but also 10:1 savings in cost, power, cooling and related carbon impact, to help drive your company-wide sustainability challenges.agility.